

Company profile

THE MOST INNOVATIVE IoT SOLUTION FOR SECURITY AND HOME & BUILDING AUTOMATION



Ksenia Security anticipates the future developing cutting edge technologies

Ksenia Security was established in 2010, and it's rapidly expanding, setting itself apart from its competitors with its modern solutions, developed to **protect** homes, commercial and industrial realities, museums, schools and much more.

The company operates in the field of **Physical Security** (Intrusion, Video Surveillance, Access Control) and **Home & Building Automation**. Every activity, from the design up to the final production, takes place directly in its workplace, embracing the concept of **Made in Italy**. This, together with the cooperation with local suppliers, gives the opportunity to shorten the supply chain helping to reduce CO2 emissions.

Ksenia Security has a wide distribution network, operating **worldwide in 70 countries**. It cooperates with the best partners in order to offer top of the range integrated solutions for the customers. Ksenia solutions are compatible with various third-party systems such as Google Home and Amazon Alexa voice assistants, Crestron and Control4 smart home solutions in addition to the integration with Konnex, Milestone, Nuance and much more. For more information, visit www.kseniasecurity.com.

Values

Ksenia Security is based on 4 core values: Innovation, Design, Made in Italy and Eco-sustainability. They are a concrete representation of the intrinsic characteristic of the brand as well as the objectives of growth pursued by the Company. **Innovation** is considered as the main driver of a Research & Development team with the view of creating original, cutting-edge, technologically advanced and user-friendly devices. Everything is implemented paying particular attention to **design**, taking care of the details and choosing sober and minimalist shapes for a natural blending with architectural design and finishes.

The company is deeply linked to Italian **traditions and history**. For this reason, it was decided to give Latin names to the products, as a synonym of recognition and affiliation.

Last but not least, Ksenia has great respect for the environment: the headquarters, located in Ripatransone in the province of Ascoli Piceno, represents a technological low-impact building that independently produces renewable energy, contributing to **sustainable development**.

Ksenia Security introduces the only all in one Security and Home Automation system: lares 4.0

The core of the whole system is inside the hybrid IoT Platform **lares 4.0**. With its ability to create and control any Security and Automation system through a single control panel, can be considered nothing less than a technological revolution. The **lares 4.0** Control Panel is designed to optimally take the strictest installation and management conditions and for the most sensitive applications. It can be configured from a dedicated web server (without any additional software installation), through the Ksenia SecureWeb cloud.

lares 4.0 solution provides a huge number of benefits:

- it is reliable, guaranteeing maximum redundancy in every situation and over time;
- it is always connected with the users, security service providers, and law enforcement officers;
- it is scalable to meet any additional system needs, keeping itself always updated, automatically and remotely;
- it is an extremely versatile and ground-breaking product satisfying a wide range of needs;



- it is stylish and easily adaptable to the requirements of any architecture;
 - it is certified by European regulations – EN50131 – grade3 and supported by Quality Mark Institutes IMQ (Italy), Incert (Belgium) and SBSC (Scandinavia).
- With Ksenia it is possible to manage the Security and Home Automation system with user-friendly and free of charge Apps:
- With the free App Ksenia PRO, the installer can set up and manage the control panel from any mobile device (including smartphone).

Ksenia PRO App can also centralize and geo-locate all the Control Panels installed, offering the best assistance to the end user by means of push notifications.

- The end-user is provided with the free App "**lares 4.0**" and can remotely arm and disarm the alarm system, monitor the sensors status, set up time schedules, view the camera images, fully control the lighting system, rolling shutters and much more.



Do you want to become part of the Ksenia world? We are waiting for you!

www.kseniasecurity.com



Ksenia
security innovation

Modern technology on elegant lines

The products that Ksenia manufactures, perform Burglar Alarm, Video Surveillance, Access Control, Fire Protection and Home Automation tasks, with wired and wireless solutions.

In the **anti-intrusion** field: indoor and outdoor sensors, sirens and a wide range of interfaces to control the system and every access. To complete the security framework, Ksenia **cameras** guarantee excellent image quality and rapid alarm notifications in the event of faults.

For **fire protection**, two models of ultra-modern smoke detectors are provided.

As for **Home Automation**, Ksenia offers a wide variety of innovative solutions offering the possibility to manage thermostat, lights, shutter blinds, irrigation, energy consumption, and much more.

The common thread between all Ksenia products is the aesthetic **originality**: sinuous and elegant shapes, specially designed to suit the most demanding customer requirements, it can be a harmonious part of any home environment, as an important decorative element.



Ksenia Security guarantees constant free training

With the new e-learning system, the installer has valid support for his technical training. **LMS** (Learning Management System) **Platform**, is plenty of educational contents on the more technical aspects of Ksenia solutions. Simply login www.kseniasecurity.talentlms.com to access a broad range of video tutorials contributing to the professional development.

The installers can take advantage of the **Certification Program** to assess their skills lever and increase their professionalism.

By participating, they will boost their visibility on Ksenia website and on the 'lares 4.0' end-user app, with the opportunity to acquire new customers through free advertising.

The Ksenia Security Certification Program includes 4 categories: **Selected Installer, Silver Certified Installer, Gold Certified Installer, Specialist Certified Installer.**

A higher level of certification will attract a higher number of customers.

A free App where the Installer can listen to and watch the tutorials wherever he is and at any time is also available.



Selected
Installer



Silver
Installer



Gold
Installer



Specialist
Installer

Awards and acknowledgments

Ksenia has been awarded several times, especially in recent years. Awarded in 2020 **GIT Security Award** during Fiera Sicurezza in Milan, for the innovative multi-function sensor 'domus', ranked 1st in the Smart Home Category.

In 2019 the company was recognized among **Marche region excellence** for its contribution in innovation and its internationalization strategies. In addition, the **SBSC certification** for the Scandinavian market was achieved for the whole range of **lares 4.0** control panels and linked peripherals, which is the highest form of quality assurance.

In 2017, **Ksenia was ranked 1st** in the product category by the prestigious specialized magazine SecSolution.

Furthermore, Ksenia received the award as **Top selection design** and as **Security friendly product**, during the Fiera Sicurezza in Milan; other important certifications were also achieved, including **UNI EN ISO 9001** for the new company headquarters.

With this whole series of awards, Ksenia team is even more motivated to grow and reach many other important goals!